

PEREKRESTOK VPROK NOW DELIVERS TO TATARSTAN AND CHUVASHIA

Moscow, 12 November 2020 – the online hypermarket Perekrestok Vprok has started delivering in new regions. Now, residents of Kazan and Cheboksary can order goods right to their doors.

Orders will be processed in Nizhny Novgorod, where the closest Perekrestok Vprok dark store is located. Customers can order anything from the online store's assortment of around 25,000 SKUs, including fresh and frozen foods. Frozen goods are transported in thermoboxes with dry ice. The hypermarket's transportation fleet is equipped with refrigerators to ensure products are delivered in compliance with temperature requirements.

"We decided to expand Perekrestok Vprok to Kazan and Cheboksary based on market research and an analysis of consumer demand. People in these cities are very keen to use online services. What's more, this is somewhat of a personal story for us, since part of our team works in Innopolis. We would like them to be able to use the services that they have played such a key role in creating," said Leonid Dovladbegyan, Managing Director of Perekrestok Vprok.

Orders made from Kazan and Cheboksary will be delivered the next day. For orders over RUB 1,500, delivery is free, but within longer time frames, while orders from RUB 2,000 will be delivered free of charge within a convenient 2-hour window.

Note to Editors:

X5 Retail Group N.V. (LSE and MOEX: FIVE, Fitch – ‘BB+’, Moody's – ‘Ba1’, S&P – ‘BB+’, RAEX – ‘ruAA+’) is a leading Russian food retailer. The Company operates several retail formats: the chain of proximity stores under the Pyaterochka brand, the supermarket chain under the Perekrestok brand and the hypermarket chain under the Karusel brand.

As of 30 September 2020, X5 had 17,352 Company-operated stores. It has the leading market position in both Moscow and St Petersburg and a significant presence in the European part of Russia. Its store base includes 16,385 Pyaterochka proximity stores, 910 Perekrestok supermarkets and 57 Karusel hypermarkets. The Company operates 43 DCs and 4,072 Company-owned trucks across the Russian Federation.

For the full year 2019, revenue totalled RUB 1,734,347 mn (USD 26,791 mn), Adjusted EBITDA under IAS 17 reached RUB 127,380 mn (USD 1,968 mn), and net profit under IAS 17 for the period amounted to RUB 25,908 mn (USD 400 mn). In 9M 2020, revenue totalled RUB 1,449,266 mn (USD 20,476 mn), adjusted EBITDA reached RUB 114,044 mn (USD 1,611 mn), and net profit amounted to RUB 36,399 mn (USD 514 mn).

X5's Shareholder structure is as follows: CTF Holdings S.A. – 47.86%, Intertrust Trustees Ltd (Axon Trust) – 11.43%, X5 Directors – 0.09%, treasury shares – 0.01%, Shareholders with less than 3% – 40.61%.

Forward looking statements:

This announcement includes statements that are, or may be deemed to be, "forward-looking statements". These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as "anticipate", "target", "expect", "estimate", "intend", "expected", "plan", "goal", "believe", or other words of similar meaning.

By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Retail Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.

Any forward-looking statements made by or on behalf of X5 Retail Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Retail Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

Elements of this press release contain or may contain inside information about X5 Retail Group N.V. within the meaning of Article 7(1) of the Market Abuse Regulation (596/2014/EU).

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