

X5 OPENS DISTRIBUTION CENTRE IN MOSCOW REGION

Moscow, 20 April 2021 – X5 Retail Group (“X5” or the “Company”), a leading Russian food retailer (LSE and MOEX ticker: FIVE) that operates the Pyaterochka, Perekrestok, and Karusel retail chains, announces the further development of its logistics operations in the Moscow region and the opening of a Perekrestok distribution centre (DC).

Located in Orientir Sever-4 park (in the Solnechnogorsky district of the Moscow region) and boasting a total area of over 42,500 sq m, the Severny DC features six storage zones for fresh products, frozen goods, chilled meat, fish and caviar, as well as a dry storage facility (for beverages, grocery, confectionaries, etc.). Each zone has a specific temperature band best suited to keep relevant products fresh. The new distribution centre currently handles products from over 1,100 suppliers.

The logistics facility is already supplying food products to more than 510 Perekrestok, Karusel and Chizhik stores in the Central, North-West, South, Volga and Urals regions of Russia, with nearly 160 stores located in the Moscow region. The new facility handles up to 1,400 tonnes of goods per day, with its seamless operation supported by more than 830 employees and 220 vehicles. Overall, Perekrestok has generated upwards of 6,600 jobs in the Moscow region.

“Each new DC is a big step in the further evolution of our business. It is our well-developed logistics infrastructure that enables us to supply fresh and high-quality food to our customers on a daily basis. This DC ensures seamless and uninterrupted supplies across the majority of regions where Perekrestok operates, which makes it one of the key elements of our supply chain,” said X5 Retail Group CEO Igor Shekhterman.

The Severny DC will be catering to stores previously supplied by Altufyevo and Businovo DCs, whose capacity and equipment no longer meet the supermarket chain’s needs. The two DCs are now slated to be closed. However, with the new DC opened, the total floor area of Perekrestok’s warehouse facilities in the Moscow region now exceeds 131,000 sq m. As a result, the logistics infrastructure now relies on 9 DCs, including 3 DCs in the Moscow region. Currently, there are over 145 Perekrestok supermarkets in the Moscow region, 18 of which have been opened since the start of 2020.

Note to Editors:

X5 Retail Group N.V. (LSE and MOEX: FIVE, Fitch – ‘BB+’, Moody's – ‘Ba1’, S&P – ‘BB+’, RAEX – ‘ruAA+’) is a leading Russian food retailer. The Company operates proximity stores under the Pyaterochka brand, Perekrestok supermarkets and Karusel hypermarkets. X5 provides an omnichannel experience to customers, integrating retail stores and e-commerce, through its businesses Vprok.ru Perekrestok, 5Post and Okolo.

As of 31 March 2021, X5 had 17,959 Company-operated stores. It has the leading market position in both Moscow and St Petersburg and a significant presence in the European part of Russia. Its store base includes 16,960 Pyaterochka proximity stores, 940 Perekrestok supermarkets and 49 Karusel hypermarkets. The Company operates 41 DCs and 4,014 Company-owned trucks across the Russian Federation.

X5 is one of the largest employers in Russia. The Company employs over 339 thousand people.

For the full year 2020, revenue totalled RUB 1,978,026 mln (USD 27,417 mln), EBITDA pre-IFRS 16 reached RUB 145,137 mln (USD 2,012 mln), and net profit pre-IFRS 16 for the period amounted to RUB 39,180 mln (USD 543 mln).

X5's Shareholder structure is as follows: CTF Holdings S.A. – 47.86%, Intertrust Trustees Ltd (Axon Trust) – 11.43%, X5 Directors – 0.09%, treasury shares – 0.01%, Shareholders with less than 3% – 40.61%.

Forward looking statements:

This announcement includes statements that are, or may be deemed to be, "forward-looking statements". These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as "anticipate", "target", "expect", "estimate", "intend", "expected", "plan", "goal", "believe", or other words of similar meaning.

By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Retail Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.

Any forward-looking statements made by or on behalf of X5 Retail Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Retail Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

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